

VIETNAM DAILY

[Market Commentary]

The VN-Index finished higher on the back of large-cap stocks with reduced liquidity

[Futures/ETFs]

Futures contracts dropped in line with the VN30-Index

[Market Movers]

HSG, SSB

August 2, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,220.43	+0.24
VN30	1,221.32	-0.07
VN30 futures	1,218.00	-0.16
Hanoi	241.31	+0.82
HNX30	484.57	+1.38
UPCoM	90.88	+0.74
USD/VND	23,741	+0.22
10-yr govt bond (%)	2.41	+1
Overnight rate (%)	0.24	+16
Oil (WTI, \$)	81.94	+0.70
Gold (LME, \$)	1,951.17	+0.35



Market Commentary

VNIndex 1,220.43P (+0.24%) Volume (mn shrs) 849.4 (-26.3%) Value (U\$mn) 807.7 (-27.5%)

HNXIndex 241.31P (+0.82%) Volume (mn shrs) 94.4 (-36.7%) Value (U\$mn) 65.7 (-40.4%)

UPCoM 90.88P (+0.74%)
Volume (mn shrs) 64.2 (-60.8%)
Value (U\$mn) 43.8 (-2.5%)

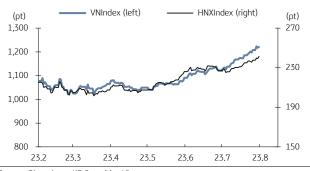
Net foreign buy (U\$mn) +3.4

The VN-Index finished higher on the back of large-cap stocks with reduced liquidity. Foreign investors were net buyers, focusing on Maritime Bank (MSB, $\pm 0.7\%$), Vietinbank (CTG, $\pm 2.1\%$), and Novaland (NVL, $\pm 3.1\%$).

According to a survey, rice prices today (August 2) increased by VND200/kg. Dong Thap's 1H23 rice exports reached about 262,920 tons, equivalent to USD 152.15 million (up 72% YoY). Rice stocks increased at Trung An Hi–Tech Farming (TAR, +3.24%), PAN Group (PAN, +2.41%).

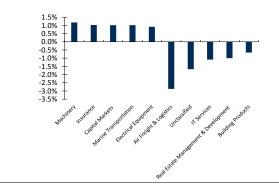
Today's steel prices for October delivery on the Shanghai Exchange fell 7 yuan to 3,851 yuan each ton at the time of the survey (10 a.m, Vietnam time), causing Pomina Steel Corporation (POM, -2.47%) to fall.

VN Index & HNX Index



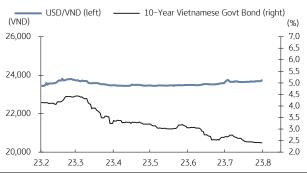
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



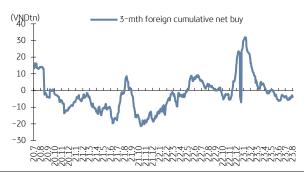
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

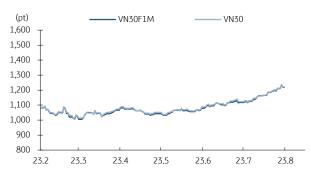
Futures/ETFs

VN30 1,221.32P (-0.07%)
VN30 futures 1,218.0P (-0.16%)
Open 1,221.0P
High 1,229.0P
Low 1,218.0P

Futures contracts dropped in line with the VN30-Index. The basis opened at -0.58 bps, then fluctuated around 0.6 bps before closing at -3.32 bps. Trading volume decreased today.

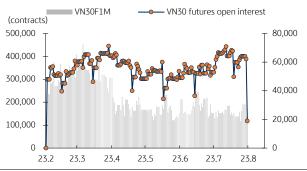
Contracts 155,635 (-8.8%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

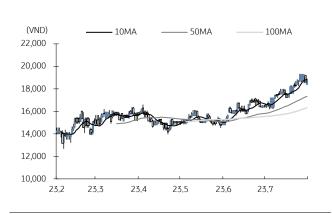


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

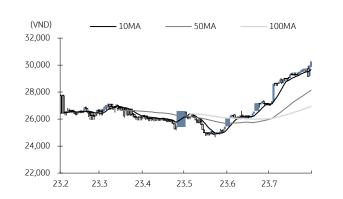
Hoa Sen Group (HSG)



Source: Bloomberg, KB Securities Vietnam

- HSG closed up 1.08% to VND18,800/share.
- A group of foreign funds managed by Dragon Capital announced to have successfully bought a large amount of HSG shares at the end of July. Accordingly, in just three days from July 26–28, Dragon Capital purchased an additional 6.9 million HSG shares, raising the ownership from 6.95% to over 8%.

Southeast Asia Bank (SSB)



Source: Bloomberg, KB Securities Vietnam

- SSB closed up 1% to VND30,250/share.
- For the year ended June 30, 2023, SSB achieved PBT of VND2,016 billion, total assets of more than VND245,206 billion (up 5.96% YTD), and total outstanding loans surpassing VND161,889 billion (up 5.15% YTD). The NPL ratio stayed low at 1.73% thanks to the bank's good control of credit risk despite economic headwinds.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.07%	0.53%
Cum, return	21.50%	30.05%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/08/02	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	51,700	0.0%	33.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	29,000	0.7%	38.4%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	81,500	0.6%	41.8%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Tier Dheer Deed					- NIM remains stable thanks to cheap mobilized capital
Tien Phong Bank (TPB)	21/11/11	18,900	0.5%	7.4%	- The leading bank in the field of digitalization
(11 5)					- The corporate bond risk is expected to abate in 2023
D-h 0					- Pork and chicken price are expected to be on recovery path in 2023
Dabaco Group (DBC)	23/01/30	25,500	2.6%	49.1%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	83,500	-1.2%	295.8%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(1.1.)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	31,050	2.1%	64.2%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
D) / C					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	100,400	-0.3%	36.8%	- Expectation on global oil price recovery
(GA3)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Phat Group (HPG)	19/12/04	27,500	0.0%	147.0%	- Construction steel prices show signs of rising again
(1150)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	32,100	0.2%	212.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
MSB	0.7%	29.2%	245.9
CTG	2.1%	27.0%	86.5
NVL	3.1%	3.8%	44.3
DCM	2.4%	9.5%	44.2
DXG	2.8%	18.7%	31.9
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VPB	0.2%	16.7%	-59.1
MWG	0.0%	49.0%	-50.4
HPG	0.0%	26.3%	-38.4
VIC	-1.0%	13.0%	-38.0
MSN	-1.7%	30.3%	-35.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Machinery	6.9%	TCH, HHS, SRF, SHA
Real Estate Management &	6.1%	VHM, VIC, NVL, BCM
Development		
Passenger Airlines	4.1%	VJC, HVN
Automobile Components	3.3%	DRC, CSM, PAC, TNC
Chemicals	2.6%	GVR, DGC, DPM, DCM
	Chg	Key
Top 5 worst performers	(%)	stocks
Unclassified	-3.9%	CKG, PSH, NHH, ABS
Industrial Conglomerates	-3.7%	REE, BCG, PET, EVG
Pharmaceuticals	-3.3%	DHG, IMP, TRA, DBD
Metals & Mining	-3.0%	HPG, HSG, NKG, KSB
Health Care Providers & Services	-2.4%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%, -1d)	Net buy (VND bn)
IDC	1.3%	1.1%	36.5
PVS	0.9%	20.6%	5.2
SHS	1.3%	10.9%	3.3
CEO	1.6%	4.3%	1.0
BVS	0.0%	5.3%	0.7
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
BCC	-0.7%	1.2%	-3.7
NVB	0.7%	8.3%	-1.3
PLC	0.5%	1.3%	-0.6
SD9	1.2%	2.4%	-0.3
	1.0%	5.0%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	, , , ,	
	Chg	Key
Top 5 best performers	(%)	stocks
Machinery	17.2%	TCH, HHS, SRF, SHA
Specialty Retail	16.1%	MWG, FRT, CTF, HAX
Chemicals	14.2%	GVR, DGC, DPM, DCM
Trading Companies & Distributors	13.4%	VPG, TSC, BTT, TNA
Capital Markets	13.0%	SSI, VND, HCM, VCI
	Chg	Key
Top 5 worst performers	(%)	stocks
Pharmaceuticals	-3.3%	DHG, IMP, TRA, DBD
Marine Transportation	-2.8%	VSC, VOS, SKG, VTO
Containers & Packaging	-2.1%	TDP, SVI, MCP, TPC
Commercial Services & Supplies	-1.8%	TLG, ILB, APC, ST8
Health Care Providers & Services	-1.1%	TNH, JVC, VMD

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	nce (%)	
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTI
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	207,919 (8.8)	22.5	66.4	66.2	14.7	3.0	2.9	2.0	1.9	-1.0	14.3	14.3	
	VHM	VINHOMES JSC	79,385	339,478	165,756 (7.0)	26.6	8.5	7.9	35.9	19.6	18.1	1.5	1.3	-1.4	4.9	12.5	2
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	186,220 (7.9)	17.8	16.6	15.0	-7.6	11.1	11.9	1.8	1.7	-0.7	0.0	7.8	
estate	NVL	NOVALAND INVESTM	45,853	86,712 (3.768)	648,899 (27.4)	31.3	-	-	6.7	- 1.8	-3.4	1.0	1.0	3.1	6.7	23.6	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833) 12,594	73,522 (3.1) 359,045	11.6	26.5	18.9	13.7	8.5	11.3	2.0	1.9	-0.3	2.3	16.2	;
	DXG	DATXANH GROUP	21,130	(547)	(15.2)	13.9	54.5	42.5	-	2.3	2.9	1.2	1.2	2.8	9.8	24.9	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16.441)	96,357	6.3	15.5	13.6	11.7	22.3	20.3	3.0	2.5	0.3	-2.0	8.1	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	92,221	12.7	13.8	10.2	-5.3	20.3	20.6	2.2	1.8	1.9	3.7	13.3	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925) 137,021	181,796 (7.7) 201,033	0.0	6.4	5.0	14.3	15.3	16.4	0.9	0.8	-0.3	1.3	4.8	
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(8.5) 411,664	1.4	8.4	7.5	50.3	16.5	17.4	1.2	1.0	2.1	4.2	5.3	
Banks	VPB	VIETNAM PROSPERI	15,296	(4.406) 73,327	(17.4) 219,271	0.0	10.7	7.7	18.8	11.6	14.0	1.2	1.1	0.2	0.7	10.8	
	MBB	MILITARYCOMMERC	14,063	(3.187) 40,641	(9.3) 56,168	0.0	5.3	4.5	14.6	23.5	22.1	1.0	0.9	0.3	8.0	7.6	
	HDB	HDBANK	14,191	(1.766) 33,548	(2.4) 663,791	4.2	5.4 8.2	4.9	23.3	22.9	20.4	1.1	0.9	-0.9	1.2	7.6	
	STB TPB	SACOMBANK TIEN PHONG COMME	18,600 14,821	(1.458) 28,732	(28.0) 138,140	0.0	5.0	4.9	26.5 37.4	18.6	24.3 19.5	1.2	0.9	0.5	2.8	-2.3 5.0	
	EIB	VIETNAM EXPORT-I	15,417	(1.249) 22,745	(5.8) 164,041	0.2	-	-	27.3	16.3	16.5		-	7.0	13.9	8.0	
	BVH	BAOVIETHOLDING	61,900	(988) 45,950	(6,9) 50,899	21.0	17.1	15.7	15.8	10.0	10.3	1.7	1.6	1.3	2.6	8.5	_
Insurance	ВМІ	BAOMINHINSURANC	22,250	(1.997) 2,439	(2.1) 5,847	14.2	-	-	9.1	13.4	-	-	-	-0.4	-2.7	8.4	
	SSI	SSISECURITIESC	20,676	(106) 19,947 (867)	(0.2) 491,407 (20.8)	55.4	16.8	14.9	-3.2	11.3	11.9	1.7	1.6	0.7	0.0	12.4	
	VCI	VIETCAP	21,154	9,108	191,358	71.9	18.2	16.1	-4.0	15.0	15.6	2.6	2.4	0.9	-1.0	16.4	
Securities	HCM	HOCHI MINH CITY	22,265	8,907	165,318	52.4	18.6	16.9	-19.0	10.3	10.2	1.8	1.7	0.7	-0.2	7.3	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	635,565 (26.8)	27.2	14.5	14.3	36.3	12.2	11.5	1.7	1.6	1.0	4.7	6.9	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	318,181 (13.4)	42.1	18.3	16.5	4.0	28.7	31.2	5.2	5.4	0.1	1.5	7.2	
Consumer	SAB	SAIGON BEER ALCO	192,500	(5.365)	(1.1)	36.9	21.7	19.5	7.3	21.4	21.6	4.0	4.1	0.3	-1.7	3.5	
staples	MSN	MASAN GROUP CORP	79,250	(4.855)	(6.3)	16.5	42.4	21.3	-51.9	8.8	13.9	5.4	4.2	-1.7	0.7	13.3	
	HNG	HOANG ANH GIA LA	12,450	(600)	(0.9)	48.8	-	-	-	-	-	-	-	6.8	8.9	8.1	
la diret si a la	MC	VIETJETAVIATION	131,800	69,042 (3.001)	(3.7)	11.0	61.5	29.4	-88.5	5.9	11.2	3.5	2.9	-0.4	4.5	6.9	
Industrials (transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	75,045	10.8	12.4	17.7	-57.0	24.8	12.1	2.0	1.9	-0.9	-0.5	9.1	
	CII	HOCHIMINHCITY	22,600	5,398	253,534 (10.7)	38.4	17.4	14.2	65.7	2.4	3.8	1.0	1.1	4.8	8.0	19.2	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091) 10,411	#N/A (#N/A) 395,939	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	(452) 5,438	(16.7) 82,099	37.7	-	-	-14.4	-	-	-	-	1.5	1.1	18.6	
goods)	CTD	COTECCONS CONSTR	73,200	(236) 18,419	(3.5) 66,601	3.6	23.2	36.2	-52.4	-1.4	1.5	0.6	0.6	-5.4	-13.0	-8.1	
	REE	REE	45,066	(800)	(2.8)	0.0	11.4	10.9	-4.5	15.9	15.3	1.6	1.5	-0.9	-4.4	-0.5	

Source: Bloomberg, KB Securities Vietnam

7

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	ince (%	,)
Sector	Code	Company name	riice	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	64,762 (2.7)	46.1	16.0	15.1	-17.5	19.0	17.9	3.0	2.7	-0.3	2.2	8.0	-1.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	26,557 (1.1)	31.4	11.5	9.8	-10.5	14.4	19.8	1.8	1.8	-0.2	-2.8	-2.3	1.3
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	7,061 (0.3)	34.1	13.8	5.6	-5.1	6.9	15.7	-	-	0.0	-8.0	-6.6	17.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	611,685 (25.8)	18.0	18.8	12.8	21.9	8.7	11.7	1.6	1.4	0.0	-3.2	5.2	52.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	121,602 (5.1)	36.5	9.6	11.7	-0.5	11.5	10.9	1.1	1.1	0.0	3.2	12.7	-8.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	144,353 (6.1)	46.5	14.1	10.5	-4.5	11.6	15.8	1.7	1.6	2.4	9.6	22.9	22.
	HSG	HOA SEN GROUP	18,314	11,063 (481)	261,795 (11.1)	38.9	-	16.3	67.9	1.4	7.7	1.2	1.1	1.1	0.5	14.3	67.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	118,240 (5.0)	97.2	16.7	14.3	17.2	6.2	7.2	-	-	1.7	-3.3	9.7	73.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	75,096	4.6	16.8	16.2	-51.0	12.9	11.9	2.0	1.9	-0.1	1.1	9.6	29.2
Energy	PVD	PETROVIETNAM DRI	17,727	9,854	131,678	39.9	60.6	21.1	-11.9	4.6	9.2	1.0	0.9	1.6	0.0	5.7	45.
	PVT	PETROVIETTRANSP	17,900	5,793	92,517	35.9	8.8	8.1	2.2	14.5	14.5	1.1	1.0	-0.6	-2.1	0.6	5.
	MWG	MOBILEWORLD INV	46,500	65,024 (2.826)	(11.9)	0.0	33.1	15.4	14.4	10.3	17.4	3.0	2.6	0.0	- 1.7	19.4	20.
Consumer	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	108,759	0.0	15.8	12.7	2.4	20.1	22.1	2.8	2.4	0.6	-0.4	8.7	-9.
discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055) 2,227	(0.1)	70.6	-	-	-	-	-	-	-	-0.4	-4.3	-4.3	50.
	FRT	FPT DIGITAL RETA	16,348	(097)	96,334	30.3	49.5	23.5	-75.2	10.7	18.3	4.7	3.9	0.3	-0.1	6.7	27.3
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365) 13,114	29,825 (1.3) 10,887	34.6	8.3	8.7	41.2	19.2	17.7	2.1	2.1	0.2	1.2	13.4	33.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	(570) 6,016	(0.5) #N/A	45.4	13.0	12.2	10.7	25.4	24.1	3.2	2.7	0.6	-4.2	-6.8	41.
	PME	PYMEPHARCOJSC	80,200	(261)	(#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2.664)	102,542	0.0	17.6	14.4	15.5	27.2	27.8	4.3	3.6	-1.2	1.0	11.7	24.9

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien - Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.